

**FALMOUTH FARM SUPPLY
 FALMOUTH - GLENWOOD
 Soybean Discount Schedule
 EFECTIVE 9/21/17
 Base Grades
 54.0 TW 13.0 M 1.0 FM 2.0 DMG
 Subject to Change Without Notice**

Test Weight	Moisture	Price Discount
53.9 - 53.0	13.1 - 13.5	1.5% of contract or selling price
52.9 - 52.0	13.6 - 14.0	3.0%
51.9 - 51.0	14.1 - 14.5	4.5%
50.9 - 50.0	14.6 - 15.0	6.0%
49.9 - 49.0	15.1 - 15.5	7.5%
48.9 - 48.0	15.6 - 16.0	9.0%
47.9 - 47.0	16.1 - 16.5	10.5%
46.9 - 46.0	16.6 - 17.0	12.0%
45.9 - 45.0	17.1 - 17.5	13.5%
44.9 - 44.0	17.6 - 18.0	15.0%
	18.1 - 18.5	18.0%
	18.6 - 19.0	21.0%
	19.1 - 19.5	24.0%
	19.6 - 20.0	27.0%
Damage		
2.1 - 2.5		
2.6 - 3.0		
3.1 - 3.5		
3.6 - 4.0		
4.1 - 4.5		
4.6 - 5.0		
5.1 - 5.5		
5.6 - 6.0		
6.1 - 6.5		
6.6 - 7.0		
7.1 - 7.5		
7.6 - 8.0		
8.1 - 8.5		
8.6 - 9.0		
9.1 - 9.5		

*** Moisture Discount will be deducted from price
 *** All foreign material in excess of 1.0% will be deducted from the gross weight and will not be paid for.
 *** Soybeans grading musty, sour, insect infested or in any manner sample grade, will be subject to rejections or discount at Falmouth Farm Supply's discretion.

*****DP RATES 28 CENTS THRU 12/31/17
 4 CENTS PER BU/MONTH THEREAFTER**